

# Trading, Profit & Loss for the period ended 31 December, 2001

Date From : 01/01/2001  
 Date To : 31/12/2001  
 Exclude Zero Balance

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**SAMPLE TRADING (S) PTE LTD(200709202C)**

|                              | <b>Year-To-Date</b>      | <b>%</b> |
|------------------------------|--------------------------|----------|
| <b>SALES</b>                 |                          |          |
| SALES - SOFTWARE             | 552,742.00               | 63.07    |
| SALES - HARDWARE             | 273,003.01               | 31.15    |
| SALES - PERIPHERALS          | 22,349.28                | 2.55     |
| SALES - SERVICES             | <u>28,231.57</u>         | 3.22     |
|                              | 876,325.86               | 100.00   |
| <b>SALES ADJUSTMENT</b>      |                          |          |
| SALES RETURNS                | 42,773.40                | 4.88     |
| DISCOUNT ALLOWED             | <u>13,968.00</u>         | 1.59     |
|                              | 819,584.46               | 93.53    |
| <b>LESS: COST OF SALES</b>   |                          |          |
| OPENING STOCKS               | 600.00                   | 0.07     |
| PURCHASES                    | 539,507.16               | 61.56    |
| PURCHASES RETURNED           | -4,188.00                | -0.48    |
| CARRIAGE INWARDS             | 1,050.00                 | 0.12     |
| CLOSING STOCKS               | <u>-1,300.00</u>         | -0.15    |
|                              | 535,669.16               | 61.13    |
| <b>GROSS PROFIT / (LOSS)</b> | 283,915.30               | 32.40    |
| <b>ADD: OTHER INCOME</b>     |                          |          |
| DISCOUNT RECEIVED            | 18,128.60                | 2.07     |
| FINANCE CHARGES INCOME       | <u>5,782.96</u>          | 0.66     |
|                              | 307,826.86               | 35.13    |
| <b>LESS: EXPENSES</b>        |                          |          |
| ADMINISTRATION EXPENSES      | 172,968.00               | 19.74    |
| SALES & MARKETING EXPENSES   | <u>6,600.00</u>          | 0.75     |
|                              | 179,568.00               | 20.49    |
| <b>NET PROFIT / (LOSS)</b>   | <u><u>128,258.86</u></u> | 14.64    |